



Leading VIC plant hire business use Connect Fleet's intuitive GPS platform to manage their fleet maintenance.

Proquip Rental & Sales (Proquip)

Proquip is a leading dry hire and equipment sales company based in Melton, Victoria. They specialise in providing modern, high-quality earthmoving and associated equipment—from 1.0 to 30.0 tonne—to a range of industries across Australia. This family-owned business boasts a large fleet of assets that undergo regular servicing to manufacturers' standards and are subject to a comprehensive analysis before being dispatched to a work site.

Connect Fleet's user-friendly GPS fleet management software enables Proquip to easily manage servicing and maintenance to ensure their fleet is always ready to go!

The situation

Proquip were trying to solve the problem of asset security—they wanted to know the whereabouts of their machines, see reports of usage, and see asset engine hours live, in order to assist in setting maintenance schedules.

Over a period of five years, Proquip tried two other fleet management platforms but both were lacking in terms of usability and functionality. Proquip wanted a modern and comprehensive GPS fleet management solution to give them better visibility (and assurance) over their growing fleet. After being introduced to Connect Fleet's GPS fleet management platform, Proquip have not looked back.



Connect Fleet Solution Elements:

- GPS fleet management across their fleet
- Large number of connected GPS devices
- Connect Fleet platform
- Sharing the Connect Fleet platform with Proquip's customers

“The service management features and real-time visibility have allowed us to gain control over our growing fleet across Australia.”

*Tony Allpress, General Manager,
Proquip Rental & Sales*



The response

Connect Fleet's digital GPS fleet management solution for Proquip includes the user-friendly platform software that works with a large number of connected GPS devices across the Proquip fleet. The modern platform handles the large job of managing their fleet maintenance with ease.

Proquip were delighted with Connect Fleet's solution, impressed by the innovative software, comprehensive features and user-friendly dashboards.

"The Connect Fleet platform is extremely intuitive and a truly user-friendly system. It really exceeded my expectations of what a system could do," said Rob Doolan, Purchasing at Proquip Rental & Sales.

With a rapidly expanding fleet, Proquip needed a tool to manage it well. Discovering Connect Fleet's GPS fleet management platform was the solution they'd been looking for.

The outcome

Proquip use the Connect Fleet platform extensively to set service alerts and book services in real time—informed by live engine hours reporting—to fulfil their customer promise of providing a fleet that's always safe and ready to go.

"The service management features and real-time visibility have allowed us to gain control over our growing fleet across Australia. We found the Connect Fleet solution to be top shelf, along with the support from the Connect Fleet team who are always there to help us if we have a question," said Tony Allpress, General Manager at Proquip Rental & Sales.

An added benefit for Proquip has been the ability to share the Connect Fleet platform to their customers, who may be hiring a number of assets for large projects and who want added asset security. Their customers love that they can set up geofencing around their sites—among other features—and that they can customise their platform view to suit their requirements.

"I would 100% recommend Connect Fleet to anyone looking for a comprehensive, yet easy-to-use, GPS fleet management solution. The service is second to none, the after-sales support is outstanding, and they respond quickly to all enquiries. We couldn't ask for more," said Mr Doolan.

Implementing the Connect Fleet platform into Proquip's business has enabled them to continue delivering excellent customer service that is built on an excellent fleet offering that they can now proactively manage and service, at the touch of a button.

To read more about the Connect Fleet platform, visit: www.connectfleet.com.au

About Connect Fleet

Connect Fleet's industry-leading solutions help Australian businesses of all sizes — across all industries — optimise their operations with better management of their valuable assets and staff.

Our innovative and fully integrated software platforms are easy to navigate, quick to learn and, together with our mobile apps and service tools, are designed to help you improve business efficiency, reduce costs and enhance your customer offering. For more information, visit www.connectfleet.com.au